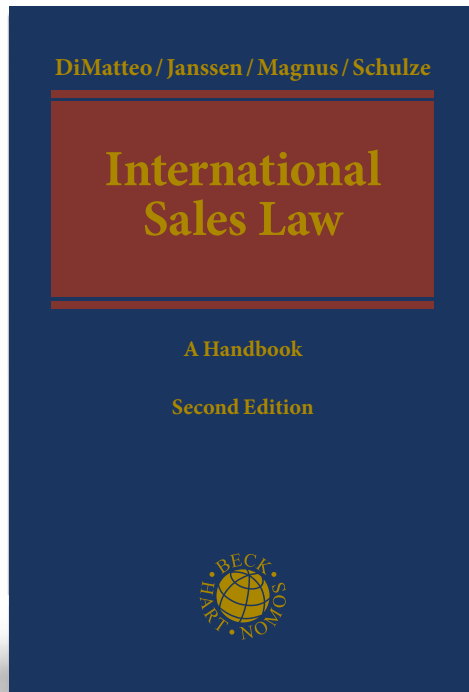




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International Sales Law

A Handbook

Edited by Prof. Dr. Larry DiMatteo,
Prof. Dr. André Janssen, Prof. em. Dr. Ulrich Magnus and
Prof. Dr. Dr. h.c. Reiner Schulze

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Almost five years have passed since the first successful edition of this work and for various reasons it was time for a new edition. Much relevant case law and legal literature have since been published which requires treatment. Furthermore, several hard and soft laws relevant to the book have undergone important changes, making a new edition necessary: the enactment of the new Chinese Civil Code, the French Civil Code following extensive reforms in 2016, the UNIDROIT Principles now apply as amended in 2016, and the INCOTERMS 2020 replace the former INCOTERMS 2010.

Praise for the 1st edition:

»an indispensable and compact reference guide that provides an ideal platform for scholars, practitioners (in-house counsel, legal advisors and advocates) and students internationally. The reviewer is tempted to extend this list to include

commercial parties such as the importers and exporters as the writing is clear, concise and direct, contract clauses and practitioner tips sections are provided, and finally because the book provides illustrations to which they can relate.«

Navin G. Ahuja, ERPL 2017, 475

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